

Octoze Technologies Private Limited
S No 56/3A Fayola Towers S Floor, 200 Ft
Radial Road Pallikaranai
Chennai, Tamilnadu 600129 IN
finance@octoze.com
GSTIN: 33AABCO9177A1ZM
CIN: U72900TN2013PTC093535



Tax Invoice

BILL TO

Guru Nanak Dev Engineering
College, Bidar
Sri Nanak Jhira Sahib Foundation
Karnataka 585402 India
State Code: 29

INVOICE NO. 2021-22/084

DATE 28/08/2021

DUE DATE 12/09/2021

TERMS Net 15

PLACE OF SUPPLY

29 - Karnataka

NO	HSN/SAC	ACTIVITY	QTY	RATE	TAX	AMOUNT
1	997331	Camu License Cost Annual License Fee for Koha Basic Library Module	1	90,000.00	18.0% IGST	90,000.00
2	997331	Implementation Cost One Time implementation cost for Koha Library	1	15,000.00	18.0% IGST	15,000.00

Bank A/C Name : Octoze Technologies PVT LTD
Bank/Branch : ICICI Bank / R K Salai Branch
Bank A/c No : 602205046909
ISFC CODE : ICIC0086022

SUBTOTAL 1,05,000.00
IGST @ 18% on 105000.00 18,900.00
TOTAL 1,23,900.00
BALANCE DUE **INR 1,23,900.00**

1) Payment made through cheques 259391 dt. 13/9/21 AXIS Bank
RTGS
Bank credited on 14/9/21

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Guru Nanak Dev Engg. College, Bidar



Proposal for Camu

Guru Nanak Dev Engineering College, Bidar



Ootoze Technologies Pvt. Ltd.

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Proposal Ref no: 16208/FY21-22	
Proposal Date: 19 th Aug 2021	
Valid till: 18 th Sep 2021	
Proposal submitted by: Octoze Technologies Pvt. Ltd. S. No. 56/3A, Fayola Towers, S Floor, 200 Feet Radial Rd, Pallikaranai, Chennai - 600100, Tamil Nadu	Proposal submitted to: Mr. Deepak Ghode Professor Guru Nanak Dev Engineering College Bidar
Mob: + 91 98409 59865	M: + 91 98808 93222
Web: https://camudigitalcampus.com/	Web: https://gndecb.ac.in/
Email: jp@octoze.com	Email: deepakghode22@gmail.com
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2


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About Us

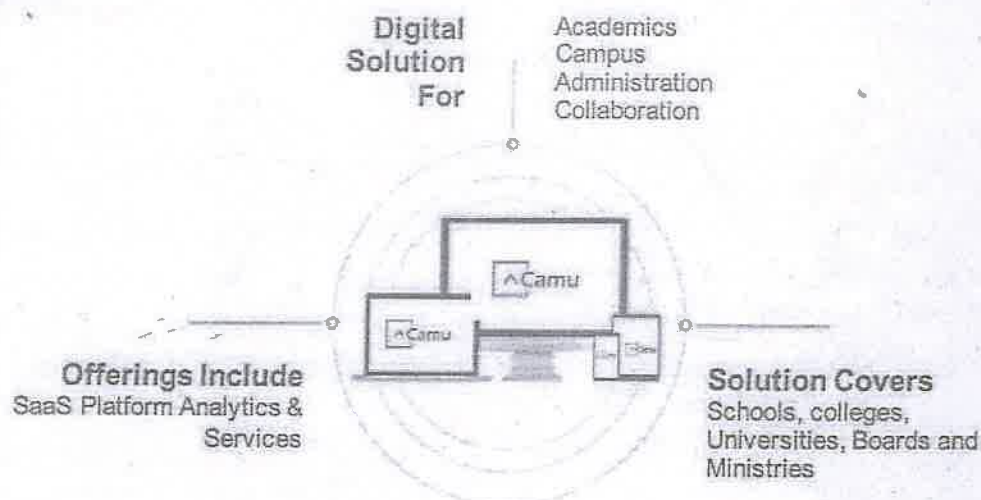
Technology has promoted a new vision for learning. A fundamental shift has arrived towards a more personalized, social, open, dynamic, emergent and knowledge-pull model for learning, as opposed to the one-size-fits-all, centralized, static, top-down and knowledge-push models of traditional learning solutions.

Octoze Technologies is an EdTech company headquartered in Singapore offering its software solution "Camu", an SIS & LMS solution for Educational Institutions in the SaaS model. Camu was launched in 2014 and has gone on to acquire over 1.2 million students across 400 Institutions in 7 countries.

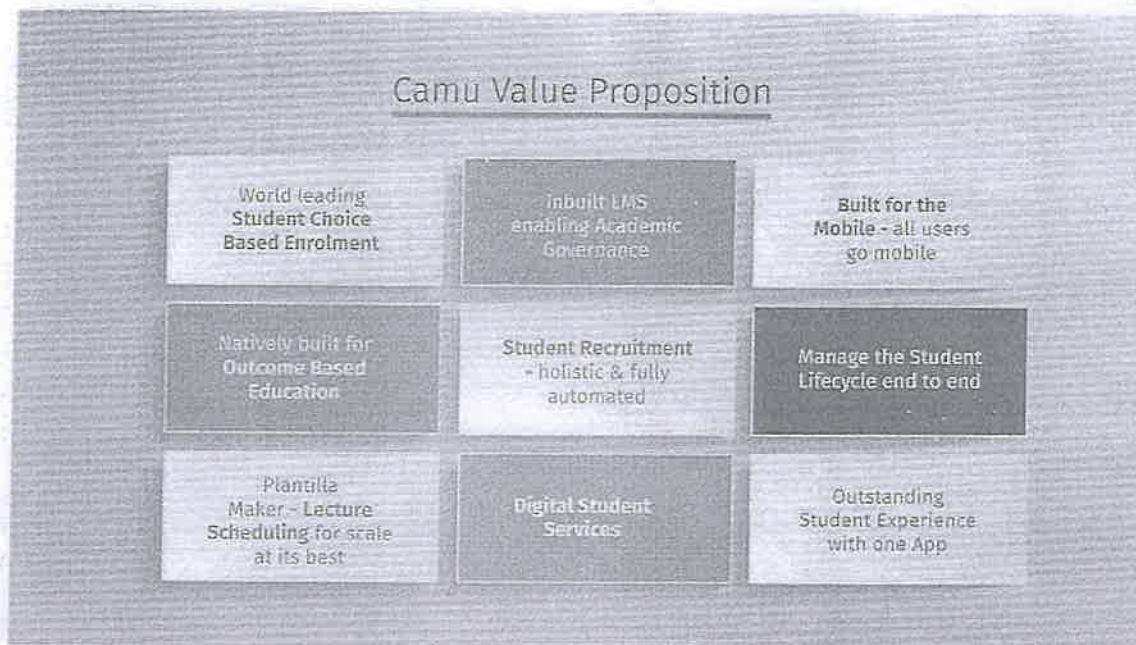
Camu has over 50,000 teaching users. Its customer base is running almost every programme in the sphere of higher education – Engineering, Arts and Science, Business, Commerce, Medicine, Para-Medical, Pharmacy, Law, Homeopathy, Distance Education and a lot more.

Camu - The solution

Camu is an Integrated SIS & LMS Solution enabling Institutions to drive Pedagogical Transformation. It encompasses all the processes from Admissions to Graduation. Camu enables to Institutions achieve Accreditations in a predictable manner, rapidly roll out process automation and online learning. It is driven by the Washington Accord for Higher Education and by leading Schools Boards like the International Baccalaureate, Cambridge for K-12. Camu enable any kind of an educational organization from Primary Schools to Universities.



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Technology Stack

Camu is built on a fast-technology platform suitable for rapid development which enabled it to outpace the competition with decades of development. It is a Cloud solution with an on-premise option.



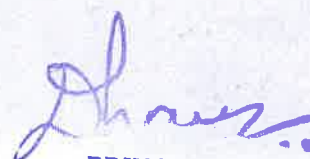
Our Customers

 De La Salle University	 ACADEMIC CITY	 ERICAN COLLEGE Pvt. Ltd.	 ASHEESI UNIVERSITY
 SAVEETHA ENGINEERING COLLEGE	 ADVANCE TERTIARY COLLEGE	 St. Ignace College Singapore	 MCEET
 GREAT LAKES	 UNITAR INTERNATIONAL UNIVERSITY	 JAMAL MOHAMED COLLEGE AUTONOMOUS TIRUCHIRAPPALLI	 KMCH
 KUMARAGURU college of technology	 Deshpande Foundation	 AMET ACADEMY OF ADVANCED EDUCATION AND TRAINING	 MIET
 SSIM SIVA CHANDRAN INSTITUTE OF MANAGEMENT	 VIDYALAYA MISSION'S RESEARCH FOUNDATION	 Bharath INSTITUTE OF HIGHER EDUCATION AND RESEARCH	 LCIT

Camu Modules

Module short forms in brackets are referenced in the Commercial section.

Library (LIB)	
Basic	<ul style="list-style-type: none">• Migration of Member data and book data• Online training for 3 days (Basic +Advanced)• One log in for Librarian will be provided• Yearly renewable for each school (includes cloud hosting and AMC)



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Commercials

Annual Licensing – Library

License Type – Subscription Model (SaaS)

Pricing for the modules mentioned in the table below

Scope of Modules	Min. No. of User Licenses	Annual License per User in INR	Amount in INR
Koha Basic Library	2,000	45	90,000

- All costs are exclusive of GST
- Agreement period – 5 years
- License is activated on Order. The license is issued for an annual year in total. Upon order the Institution is obligated to pay the Annual License in full for any active year irrespective of the payment schedule

Professional Services

Professional Services	Amount in INR
One time implementation cost	15,000

Payment Schedule

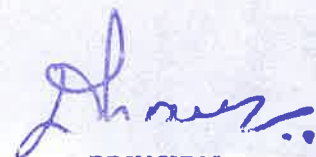
S. No.	Payment Milestones
	1st Academic Year
1	On awarding the contract – 50% Implementation Cost + 100% of License Cost
2	2 months after order - 50% of Implementation Cost
	Every Subsequent Academic Year
3	100% License Fee at the start of the Academic Year

Terms and conditions specific to License Fee Payments

- The License is activated upon order and the next year license fee will be invoiced 12 months from the date of order
- Invoicing will be done only based on the student count in Camu or as per any other terms agreed. The active students in Camu will have a direct impact on the license fee payable
- The Invoice will be auto generated from Camu as per the payment schedule
- 15 days grace period will be provided from the payment due date in the Invoice for the License Fee to avoid any disruption to the service
- The license fee is for the software demonstrated during the pre-sales engagement which may or may not have all the expected requirements. The Licensee is encouraged to adequately assess the software during the pre-sales engagement
- Camu will ensure that all the features demonstrated during the pre-sales engagement will be available in production
- Data to be loaded into the system should be provided in the specified templates within 14 business days from the start of the project. Any delay in data provision and its implications will be the responsibility of the Licensee. There will not be any change to the payments schedule due to delay in data provision.
- Training sign-off, Implementation sign off or any other sign off must be responded to within 5 business day or else it will be considered as signed off
- Implementation will entitle the privileges for the licensee to get backup's, failovers, high performance servers. Once the first transaction is posted in the system by the users or by the Camu support team with authorisation from the Licensee the system is considered live. It is the obligation of the Licensee to sign the Implementation Sign off document.
- This agreement may be terminated by either party with or without cause upon thirty days written notice to the other. In the case of a termination by the Licensee, 20% of the License fees for the remaining period in the agreement must be paid in full to serve the termination.

Customisation

In the rare event, any further software customizations is required it will be assessed based on mutual discussions after full settlement of any outstanding payments to the Company. The estimated and mutually agreed software changes will be done on a time and material basis. If the Customer agrees to the solution and the release date then the enhancement will be offered as an upgrade.



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The product will be implemented as per the standard processes supported by Camu. Any customisation to the software of any kind will be charged at Rs.10,000 per man day. The requirement and estimation must be agreed upfront and a written authorization must be provided by the Licensee to the company to execute the work and to Invoice the customer as per the agreed payment schedule.

These requirements will be developed and delivered on a chargeable basis with charges of Rs. 10,000 per person day as the rate for development. Any site visits required by our resources for approval of enhancement specifications or for providing implementation support will be charged on Person and Material basis.

Conclusion

As an organization, we believe in building a long lasting relationship with our customers by providing a solution that helps our customers enhance seamless student experience and business outcomes to maximize Collaboration amongst students, internal stakeholders and teaching faculty. We are delighted to have an opportunity to collaborate with you to deliver robust solution to enable your organisation on to their digitization journey.

We are also appreciative of the opportunity to respond to this proposal request. We look forward to receiving your valuable order and an opportunity to implement Camu, in your Institution.

Annexure 1

IT Infrastructure and Hardware Specification

Camu is offered as a Service and hence no hardware is required in the Institution to host the software.

Workstation

Hardware	Specification
End User Desktop	A minimum equivalent of - Intel Core 2 Duo processor with 2 GB RAM
End User Desktop Operating System (OS)	Any OS. Camu will be accessed through the Browser
Supported Browsers (HTML 5 Compliant)	Safari, Mozilla Firefox, Google Chrome

a. Video Conferencing

Video Conferencing will be offered either with Zoom or MS Teams. The Institution will provide the License Key for the implementation.

b. Mobile Communication

Bulk SMS will be offered by Octoze through their authorized SMS provider.

c. Payment Gateway

Payment Gateway services will offered through the Payment Gateway partner of Camu. The commercials can be finalised directly by the Institution with the payment gateway partner.

d. Internet Connectivity

Recommended to have

- 20 MBPS connectivity for an Institution with 1,000 users and 40 teaching staff for basic transactions
- For a single user performing basic transactions – 2 MBPS
- For a single user using Virtual Classrooms – 4 MBPS

It is recommended to have an alternate Internet service provider with the ability to automatically switch to an active backup to counter internet connectivity issues.

Annexure 2

Terms and Conditions

a. Support

Camu comes with one year telephonic, remote and e-mail-based support warranty. Any critical incident reported that prevents business operations will be attended with-in 24 working hours (most often the next working day) from the time of reporting the incident. Please make sure to obtain the incident ticket number to make sure your incident is officially logged.

b. Reinstatement

In case the customer discontinues the payment of license cost at any time, Camu will not be able to provide any services to the customer. In case the customer is willing to renew the service, there will be a reinstatement fee of 5% in addition to normal agreed charges from the time of discontinuation.

c. Use of Logo

The Licensee gives permission to use the Licensee logo in the Company website, marketing collaterals and in social media platforms.

d. Usage Longevity

- Octoze Technologies will guarantee the support of the software for a period of five years from the date of Implementation completion and subject to
 - Availability of the technology on which the software is developed
 - Availability of the technology on which the software works like Hardware, OS, RDBMS
 - Availability of the components and other related tools/technologies that will not hamper the continuity of the product.
 - Any other operational issues like natural calamities, war, political state of emergency or any similar scenario.

e. Force majeure

Neither Octoze Technologies nor the Institution shall be liable for any failure to perform or delay in performance under this agreement, which results from acts of God, war, riots or other causes beyond reasonable control of the affected party.

f. Non-Solicitation

Each party shall not solicit the employees of the other during the term of this agreement and for a period of one year after the termination of this agreement.

g. Arbitration

Any dispute arising out of this agreement shall be resolved by mutual agreement between the parties failing which the dispute shall be resolved through arbitration according to the Indian Arbitration and Conciliation Act, 1996 which arbitral award shall be final and binding on both the parties.

h. Complaint Logging System:

Complaint logging mechanism to be provided to the Institution with necessary login details.


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